



Eastern Services are an Electrical Contracting business with twenty technicians out in the field working on a combination of service and project jobs. Eastern Services were using simPRO, the powerful job management engine, to run their operations but their labour tracking and payroll processes were less than efficient.

The field staff would complete a paper timesheet at the end of each week, photograph with their phone and text it to their project manager (Matt). Matt would then go through each timesheet, sign off on the hours then send the timesheets to the accounts officer to process payroll. Payroll was completed in Xero by manually entered in all the timesheets for all twenty staff. After Payroll was complete, Matt would then manually add into simPRO all the times for each technician against each of the jobs that they had worked on that week so that Job Costings were accurately reflecting labour costs.

Everything changed for Eastern Services when they attended the simPRO Roadshow and met Hari, the founder of SyncEzy. After talking to Hari, they discovered that there was a way to automate the whole process of tracking time on jobs while directly integrating the times clocked into simPRO for time costings and Xero for payroll.

They signed up to Quickbooks Time and the SyncEzy integration with simPRO almost immediately.

After the initial transition stage, which proved to be a little challenging because their field staff weren't used to clocking in and out of jobs and sections as they arrived and left, Eastern Services found that their field technicians were much more accountable for the time they were reporting. Since the GPS tracking feature in Quickbooks Time showed exactly when the techs were on the job sites, time entries were not longer being missed. The biggest wow factor for Eastern Services was the time saved for Matt and for the Accounts Officer when they no longer had to manually enter all of the timesheets into Xero and simPRO. They now save time through the automatic sync from Quickbooks Time and with the click of a button to Xero Payroll and to simPRO job schedules. Matt estimates that this has saved both him and his Accounts Officer at least a day each week that they can now spend on tasks that bring the business money.

We asked Matt what he would say to another simPRO user who was considering changing their time tracking processes to include Quickbooks Time and the SyncEzy integration and his response was:

**DO IT NOW, SOONER  
RATHER THAN LATER.  
IT'S A MUST HAVE -  
SAVES SO MUCH TIME  
AND TROUBLE.**

**MATT - PROJECT MANAGER AT EASTERN SERVICES**

